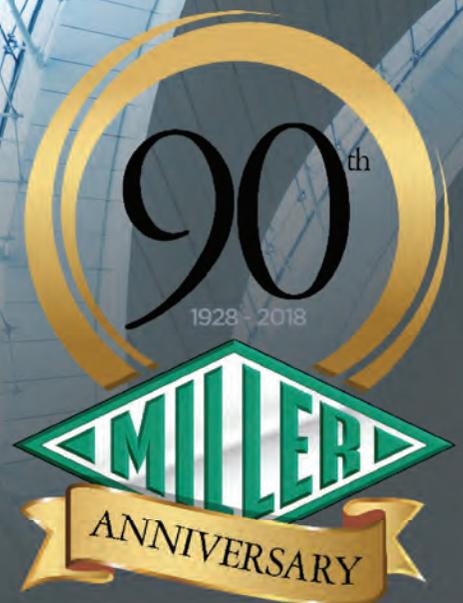


CONNECTIVITY

Summer 2018

Bridging the gap between power and innovation



MILLER ELECTRIC COMPANY
Powering the Possibilities

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of a More Connected Future

FROM THE EDITOR'S DESK

Celebrating 90 years in business is quite the accomplishment for any company. While we have spent this year honoring our history and reflecting on the achievements of the past, we still believe that our best days are ahead of us. The 2018 Innovation Show was an embodiment of that vision as we showcased the future of our industry; helping our clients, employees, and friends imagine the possibilities of a more connected future.

While continuing to make an impact on projects all over the country, we are also implementing programs to train the next generation of leaders and even moving our company headquarters to a new location! As this historic year continues for Miller Electric Company, we are looking to our core values as we strive to power the possibilities for another 90 years!

A Message from the Chief Executive Officer Henry Brown

Miller Electric Company has been full of energy in 2018. With over the half the year behind us, this is proving to be a historic year for Miller Electric Company. So far this year, we have celebrated our 90th Anniversary, hosted an industry leading innovation show, won Best Places to Work in Jacksonville for the third year in a row, launched a new management development program, and acquired a new headquarters building. What's even more significant is that we have accomplished all of this while on pace to record revenue volume and performing the largest project in our history through our joint-venture, Miller-Lighthouse LLC.

Over 90 years ago, *Henry G. Miller* founded Miller Electric Company as a small contractor and appliance shop in the Riverside neighborhood of Jacksonville, FL. On March 21st of this year, we celebrated our 90th anniversary with the help of hundreds of employees at our home campus in Jacksonville and hundreds more simultaneously celebrating at our job sites and offices across the country. March 21st would have been Jane Wynn's 107th birthday. As Henry Miller's daughter, Jane Wynn's stewardship kept the company alive following her father's untimely death and the challenges that followed. Her stewardship ultimately led to her to promote my grandfather, H.E. "Buck" Autrey, to president of the company in 1966 and she continued her investment in the company under his leadership to give us the foundation for who we are today. Toasting our 90th anniversary on what would have been her 107th birthday was a great way for all of us to connect to our history and give appreciation for the hard work and leadership of those who came before us.

As a continuation of our 90th anniversary celebration, we looked toward the future in April with our Innovation Show. With the help of many trusted partners, we were able to glimpse into the future of our industry and help our clients, employees, and friends imagine the possibilities of a more connected future. The event itself was innovative in that we turned our warehouse parking lot into a multi-room trade show floor and the entire campus into a convention center. While still connecting with our history, we were able to show our guests innovations in everything from lighting controls, to gunshot detection, to hospital patient monitoring, to connected factories, to advanced disaster recovery solutions, and of course, the latest in construction methods and jobsite

technologies. Over the course of show, I enjoyed watching the amazement of our guests as they saw the possibilities that we could bring to their organizations and imagined what further innovations were around the corner. I am so thankful for our many employees and partners who worked to make the event a reality.

To continue innovating and leading for the next generation, we realized that it was time for a new space. After 28 years on Rosselle Street and 90 years in Riverside, we are moving our Jacksonville operations to Southpoint. After the renovation of the 120,000 square foot building, this move will allow us to provide a best in class collaborative and innovative environment for our continued growth. To allow for the continued advancement of building information modeling and off-site assembly, this move will triple our pre-fabrication space and give ample room for growth in our pre-construction department. The new office will provide collaboration and meeting spaces for employees to come together and share ideas, as well as room to continue to grow well into the future.

Providing our employees with great office space is one thing, but we know that being recognized as a Best Place to Work takes much more. Achieving recognition as a Best Place to Work for three years in a row takes a commitment to our core values and a commitment to providing lifelong growth and opportunities for our employees. Of all the awards that we receive throughout the year, I am always most proud of our Best Places to Work recognition. To be a great place to work, we must continuously recruit and develop the next generation of leaders. To that end, we recently launched our new Management Development Program. With this program, we will provide opportunities for both field employees and college graduates to become the future project managers and leaders of Miller Electric Company. Over the last year, we have welcomed dozens of future leaders into our program and recently brought them together in our first ever M.E. Week to launch their careers in the company. As leaders, our most important responsibility is developing the next generation. This inaugural class represents tremendous potential to power the possibilities of the future of our company.

With the history and strength of a 90 year old company, we have the excitement and energy to innovate and inspire like a start-up. I am very thankful for the energy that our team is bringing to our offices, our projects, and our clients. That energy will allow us to power the possibilities for another 90 years.

Sincerely,

Henry K. Brown

Henry K. Brown
CEO



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2018 INNOVATION SHOW



The extraordinary honor of celebrating our **90th year** in business also offered our company the unique opportunity to imagine what the next 90 years might hold. The 2018 Innovation Show was an embodiment of that opportunity - breaking barriers not only in our company, but in our industry as a whole.

The show, which brought over 700 guests to our Jacksonville campus, put the power of innovation at the forefront. With the help of our trusted partners, we were able to demonstrate a world where energy, information systems, and facilities converge to create a new set of possibilities.

The aim of this show was to create an environment that encouraged collaboration from professionals across several major industries. Not only were attendees exposed to the strides the construction industry is making in safety and preconstruction, they were able to learn more about the role energy and information systems play in powering the world's most critical infrastructures such as data centers and healthcare facilities.

Abandoning the idea of a traditional trade show, we were able to transform our campus into a hub of innovation, allowing attendees to make their way through individual rooms that embodied our commitment to powering solutions of the future. Whether our guests were learning about the latest gunshot detection technology, embracing efficiency through intricate Building Management Systems, or participating in "hands on" learning in our state of the art prefabrication facility - we hope that each attendee was able to imagine the possibilities of a more connected future.

As we look back at such a successful event, we want to extend our sincere gratitude to everyone that helped bring the possibilities of the future to life. From our sponsors, employees, volunteers, and of course our guests, it is clear that we are all working towards a common goal of achieving a smarter, more connected infrastructure.



ENERGY & SUSTAINABILITY



SAFETY IN CONSTRUCTION





HEALTHCARE

INNOV

INDUSTRY 4.0





BUSINESS CONTINUITY

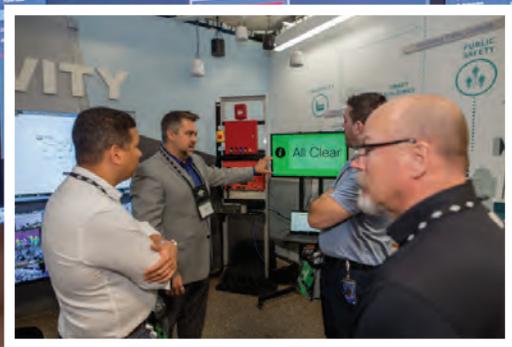
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DATA CENTERS



AGE OF CONNECTIVITY



INNOVATION IN CONSTRUCTION



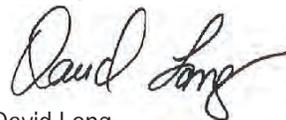
A message from PRESIDENT DAVID LONG

As I travel across the United States as NECA National President, I enjoy the times I spend seeing the many aspects of our \$160-billion-dollar industry. I will always cherish this opportunity to witness the ways organizations are impacting lives and communities because it reinforces the things we are doing here at Miller Electric Company. It has been enlightening to engage with the leading customers and contractors in America who are determined to improve their organizations in every aspect. In addition, it's encouraging to see first-hand how partnering with the best vendor base helps us provide the most advanced solutions for optimum outcomes for our clients.

These things, combined with investing into our personnel and developing their talents, will certainly help us to be the best team in the industry. Serving as NECA President has allowed me the opportunity to see technology in infant stages and impact educational programs that reach people right where they are. This is at the core of our vision and mission for Miller Electric. Whether it's the pre-construction pre fab techniques, field technology programs that drive efficiency and value for the end user or the ingenuity demonstrated at our Innovation Show, it's very clear we can be proud of our company and all its associates. I can assure you that we are at the forefront of driving future success for everyone associated with Miller Electric Company.

Thank you to all of our customers, vendor partners and our team members across the country who impact so many in our communities.

Sincerely,



David Long
President



Inaugural ME Week

With the launch of our new Project Management Development Program, we have welcomed dozens of future leaders to our company. This past June, we hosted our first M.E. Week in our Jacksonville headquarters. It was a week filled with learning about the company, our values and strategy, structures and processes, and how each person has the potential to make a difference.

The week started with our CEO, Henry Brown, and our COO, Daniel Brown welcoming the new team members. The remainder of the week was filled with information and guidance provided by members of the leadership team and department heads. Each business unit presented on the various clients that we serve and how they contribute to the company's success.

As part of the curriculum, the individuals in our Project Management Development Program have the opportunity to visit one of our local job sites. This class was able to visit the stunning Baptist MD Anderson Cancer Center project and see our workforce in action.

Although a majority of the time was spent in the classroom, we also scheduled some time for fun group activities. Both Tuesday and Thursday evening the leadership team and department heads that spoke during the week, joined all of the new team members outside of the office. The time was spent learning more about each other and developing relationships.

With all of the feedback we received, it is clear that M.E. Week was a valuable experience for all who participated, and we are looking forward to our next session in January.





WE'RE MOVING!

It is with great pleasure that we announce the move of our headquarters location. After spending the last 28 years at 2251 Rosselle Street, Miller Electric Company will be moving out of Riverside and to the Southpoint area of Jacksonville within the next year.

It was a tough decision to move the company out of Riverside, but it was a move CEO Henry Brown knew the company had to make. Miller Electric Company has always been located in the Riverside area, but at the rate the company is growing, it was time to look at different locations that provided more space.

Currently, the Jacksonville office is divided into seven buildings located across 5 acres of land. With this move all 200+ of the Jacksonville based employees will be together under one roof in a space that is double in size of what we are working with now.

Field Leadership Program



Our first annual Accelerated Leadership & Development Program gathered apprentices from healthcare projects around the city of Jacksonville for an evening of recognition, training and awareness. With over 50 apprentices in attendance, our management team had the opportunity to interact and mentor those individuals responsible for working in some of the most premier healthcare facilities around the city.



The first half of the program was a celebration honoring those apprentices that moved up a class and those who topped out. Round table introductions allowed each apprentice the opportunity to be recognized for the hard work they have put in throughout the year.

The second half of the program offered a "Behind the Scenes" tour of our prefabrication and BIM department. All our our apprentices were divided into three groups that allowed them to rotate through stations - getting in in-depth look of how BIM, prefabrication, and new technology work together. On a day to day basis, these apprentices install the final pre-fabbed equipment on their job sites - this program gave them the opportunity to see all of the work that goes into creating the product they install.

While the main purpose of this program was for our apprentices to learn about every phase of the pre-construction process, they also learned how beneficial these operations are; not only for our company, but for our industry as a whole. The work of our preconstruction team allows Miller Electric Company to offer the same level of quality service while becoming more competitive. But more importantly, preconstruction reduces the chance for injury on the jobsite, and allows our team to keep up with aggressive scheduling so that these facilities can open up to the public they serve as soon as possible.



RECOGNITION

For the third year in a row, Miller Electric Company was recognized as one of the Best Places to Work among extra large companies in Jacksonville. Receiving this award is indicative of the pride our employees feel working for our organization. It lets us know that our employees know that what they do matters and that the work our company does for our clients and our communities matter. We congratulate the other honorees and thank everyone in the Miller family for their hard work and dedication.



2017 BEST PLACES TO WORK

JACKSONVILLE BUSINESS JOURNAL

PROJECT

MILLHOPPER FREE STANDING EMERGENCY DEPARTMENT



Location: Gainesville, Florida

Project: Millhopper Free Standing Emergency Department

North Florida Regional Medical Center's newest Freestanding Emergency Room offers a full range of capabilities- from pediatric to adult care. Offering the same level of excellent emergency care as the Main Campus ER, The Freestanding Emergency Room at Millhopper provides compassionate, quality healthcare in a new, convenient location. This facility was designed with the convenience and accommodation of patients in mind, as well as the latest in medical technology to ensure comfort during a stressful emergency situation.

UPS-A REPLACEMENT PROJECT

Location: Arkansas

Project: UPS-A Replacement Project

We take the needs of our clients very seriously. We understand that they rely on their infrastructure to support the needs of their clients. When providing a service that hosts sensitive information from clients all over the world, they must be able to depend on their infrastructure without fail. In the case of this particular project, our client was in need of a long awaited and badly needed power retrofit at their data center in Arkansas. We were challenged with the unique task of replacing UPS units (Uninterruptible Power Supply) inside a live and functional data center. On a very aggressive schedule, our team was able to make the necessary upgrades to this facility on-time and under budget. Our client acknowledged that work at a LRTC is very high. They trusted Miller Electric Company to complete this project because of our track record of success in these types of facilities and our commitment to putting the right people on the job.



HIGHLIGHTS

LUNG BIOENGINEERING LBT2-JAX NET ZERO CENTER AT MAYO CLINIC

Location: Jacksonville, Florida

Project: Lung Bioengineering LBT2-Jax Net Zero Center at Mayo Clinic

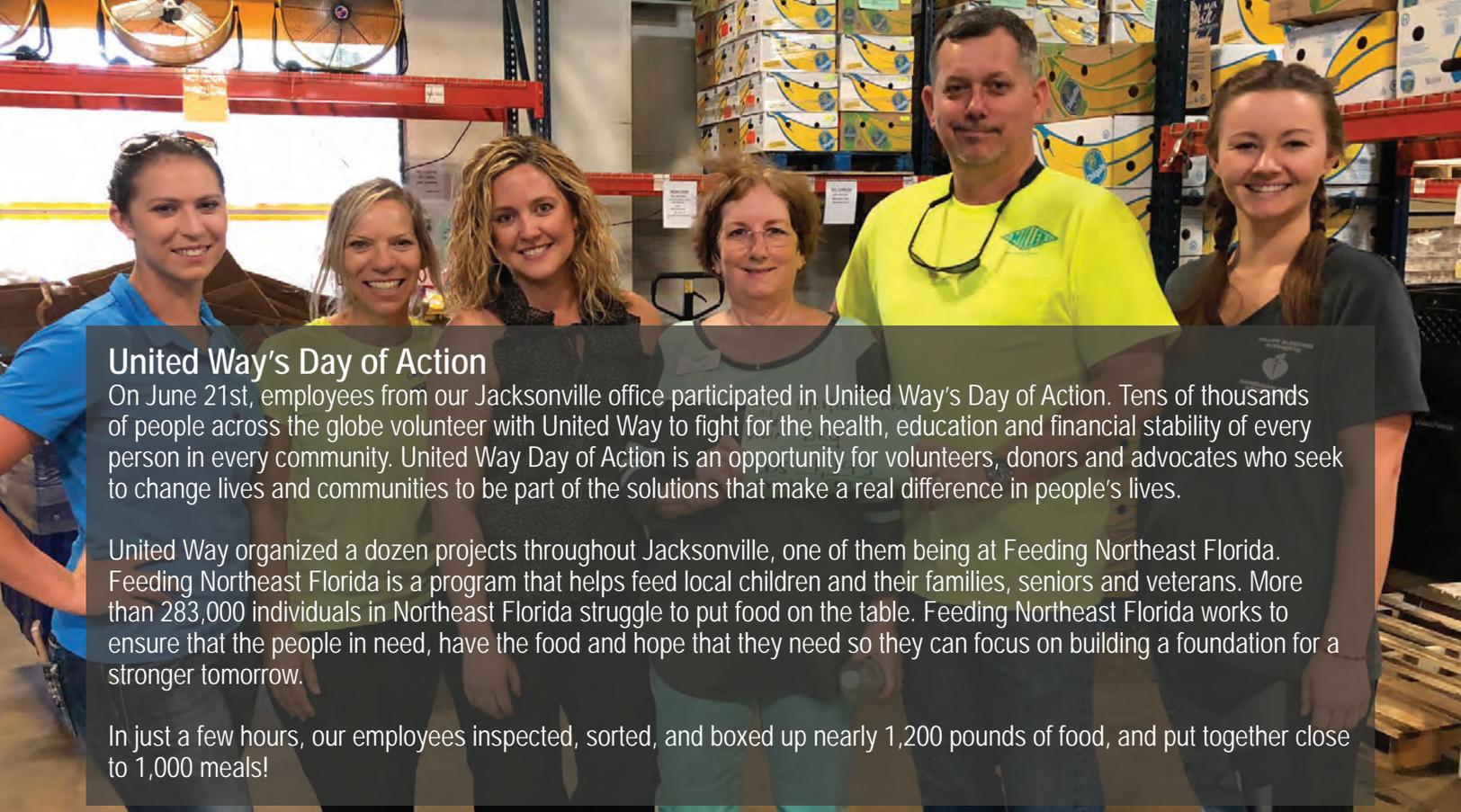
This facility currently under construction will be used for the rehabilitation of lungs suitable for transplant and increase the number of transplantable organs within the region. The center will have two floors dedicated to lung transplants, while the third floor will be used to house a research facility. The building will be Net-Zero and will include the required systems to produce on site energy, including solar arrays and geo-thermal heat exchangers. The facility will utilize the most current technologies and materials to reduce the energy utilized in it's day to day activities.

Our scope includes a new emergency and normal power distribution system. It also includes a control power monitoring system that will monitor the power infrastructure and collect, display, and record all metering data throughout the entire electrical system. We are installing a high efficiency LED lighting system along with a network based digitally addressable lighting control system where each luminaire and control device has an individual identity and can be configured into different control zones, light outputs, and uses during building operation.

Additionally, our scope includes electrochromic dynamic Sageglass control wiring system, Photovoltaic AC power distribution, UL lightning protection system, fire alarm system, and low voltage systems. This is also a Design Assist project.

Mayo Clinic's new lung center not only will restore the critical organs for transplantation, but the building also will provide space for a bio-innovation hub.





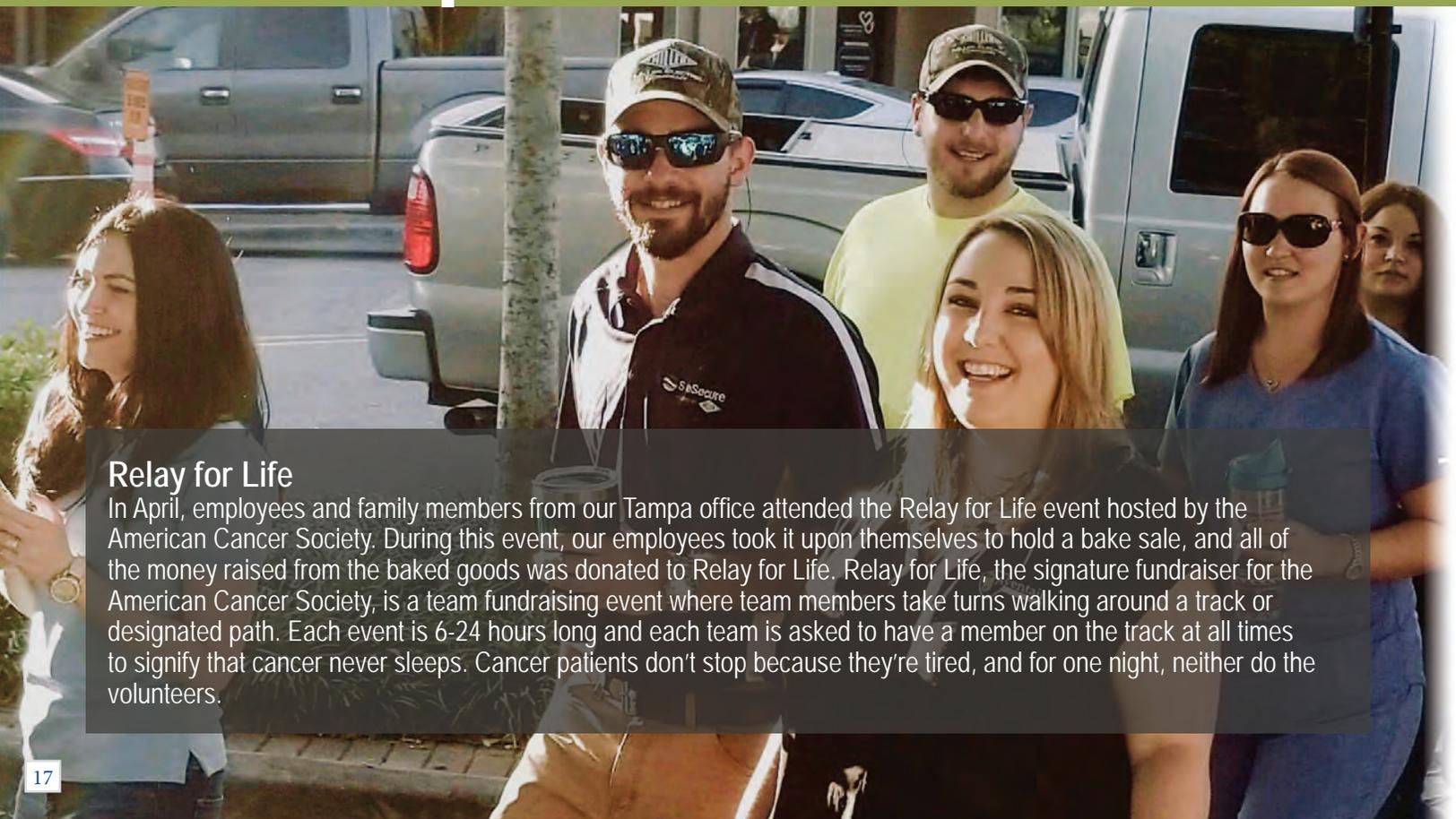
United Way's Day of Action

On June 21st, employees from our Jacksonville office participated in United Way's Day of Action. Tens of thousands of people across the globe volunteer with United Way to fight for the health, education and financial stability of every person in every community. United Way Day of Action is an opportunity for volunteers, donors and advocates who seek to change lives and communities to be part of the solutions that make a real difference in people's lives.

United Way organized a dozen projects throughout Jacksonville, one of them being at Feeding Northeast Florida. Feeding Northeast Florida is a program that helps feed local children and their families, seniors and veterans. More than 283,000 individuals in Northeast Florida struggle to put food on the table. Feeding Northeast Florida works to ensure that the people in need, have the food and hope that they need so they can focus on building a foundation for a stronger tomorrow.

In just a few hours, our employees inspected, sorted, and boxed up nearly 1,200 pounds of food, and put together close to 1,000 meals!

COMMUNITY



Relay for Life

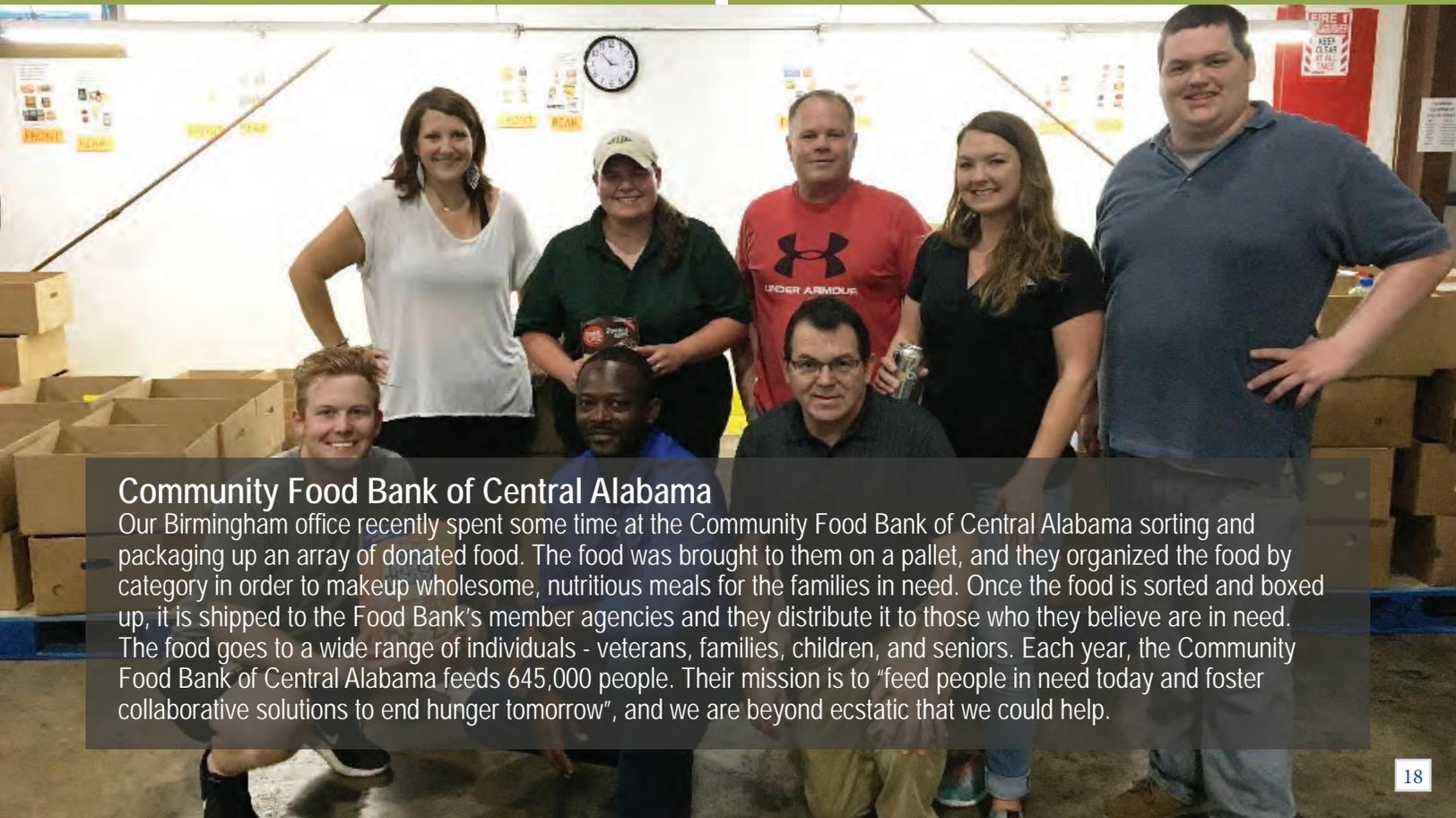
In April, employees and family members from our Tampa office attended the Relay for Life event hosted by the American Cancer Society. During this event, our employees took it upon themselves to hold a bake sale, and all of the money raised from the baked goods was donated to Relay for Life. Relay for Life, the signature fundraiser for the American Cancer Society, is a team fundraising event where team members take turns walking around a track or designated path. Each event is 6-24 hours long and each team is asked to have a member on the track at all times to signify that cancer never sleeps. Cancer patients don't stop because they're tired, and for one night, neither do the volunteers.



Clara White Mission

The Clara White Mission has existed for more than 100 years, dedicated to serving the needs of the less fortunate in our community. The Clara White Mission's "soup kitchen" service provides hot meals to the general homeless population seven days a week. The program serves 400-500 persons daily. Volunteers assist with serving our daily meals. Every year, some of our Jacksonville employees volunteer to serve breakfast at The Mission. The Mission offers more than meals for the hungry and transitional housing for the homeless. They offer hope and a way out of the misery of a life on the streets.

CORNER



Community Food Bank of Central Alabama

Our Birmingham office recently spent some time at the Community Food Bank of Central Alabama sorting and packaging up an array of donated food. The food was brought to them on a pallet, and they organized the food by category in order to make up wholesome, nutritious meals for the families in need. Once the food is sorted and boxed up, it is shipped to the Food Bank's member agencies and they distribute it to those who they believe are in need. The food goes to a wide range of individuals - veterans, families, children, and seniors. Each year, the Community Food Bank of Central Alabama feeds 645,000 people. Their mission is to "feed people in need today and foster collaborative solutions to end hunger tomorrow", and we are beyond ecstatic that we could help.



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